



Brightwood Capital SBIC III, LP

City of Hollywood Employees' Retirement Fund

September 26, 2023

810 7th Avenue, 26th floor
New York, NY 10019

Brightwood Overview

Founded in 2010, Brightwood Capital Advisors (“Brightwood”) is a growing middle and lower-middle market private credit platform managing three SBICs and three non-SBIC funds focused on providing senior debt and selectively equity co-investment with a focus on lending to growing U.S. companies. The firm’s SBICs target businesses with EBITDA of \$5 - \$75 million.

Scaled
Platform

Differentiated
Strategy

Enhanced
Transparency

Alignment,
DEI & ESG

Note: AUM figures are estimates as of June 30, 2023. AUM includes uncalled capital commitments and leverage (excluding amounts drawn on subscription lines of credit).

Brightwood SBIC Platform

- Third SBIC license received in January 2022
- 12-year participant in the SBIC program, receiving first SBIC license in 2011
- Funds to date have generated strong cash flow for SBA and limited partners

	Fund I¹ <i>2011</i>	SBIC II <i>2013</i>	SBIC III <i>2022</i>
Size (\$ millions):	\$80.5	\$50.5	\$100.0 Target/ \$85.0 to Date
SBA Drawn Leverage:	\$150.0	\$88.3 Million	\$175.0 Target
Total Capital Deployed:	\$689.0	\$203.0	\$105.0
Debentures Outstanding:	\$0.0	\$0.0	\$66.3
Weighted Average Cost:	3.60%	3.69%	4.50%
Portfolio Companies:	38	13	35 - 50 Target/ 11 to Date
TVPI	2.32x	1.56x	1.15x
DPI	1.73x	1.10x	--
Net IRR	14.7%	8.3%	16.0%

1. All Performance information as of June 30, 2023. Past performance is not indicative of future results. Returns are net of fees. There can be no assurance that Brightwood Capital SBIC III, LP ("SBIC III") will achieve the targets set forth herein. Total Capital Deployed includes reinvestment of principal.

Team of Professionals

CEO & MANAGING PARTNER

Sengal Selassie*

ORIGINATION	UNDERWRITING	RISK & PORTFOLIO MONITORING	FINANCE	LEGAL & COMPLIANCE	LOAN OPERATIONS	INVESTOR RELATIONS
Managing Director Scott Porter*	Managing Director Jamie Allen	Chief Credit Officer Eric Pratt*	Chief Financial Officer Russell Zomback	General Counsel & CCO Darilyn Olidge	Head of Loan Ops Jennifer Patrickakos	Director Zakira Ralling
Managing Director Kunal Shah*	Managing Director, Legal Mia Ellis	Managing Director Fred Jelks	Vice President Libin Liu	Managing Director Martina Brosnahan	Director David Tomea	Vice President Victoria Zhu
Managing Director Colin Keenan	Director Richard Lee	Director Brett Murray	Vice President Peter Lynch	Managing Director Josh Joyce	Vice President Leilani Narciso	Senior Associate Katrina Calixte ⁴
Michael Novoseller**	Director Chris Warren	Vice President Zack Salinas	Controller Yan Goldberg	Senior Attorney Daniela Serna	Vice President Brendon Yee	
Beth Steinberg** ¹	Director Merle Smith	Associate Madeline Hart	Assistant Controller Jordan Schwarz		Analyst Theresa Mensah	
MD – Capital Markets Sachin Goel ²	Director Joe Madar	Associate Matt Sweetser	MGMT COMPANY	ADMIN/HR/IT	TREASURY	
Managing Director Frank Cross	Vice President Kevin Chaksuvej ³	Associate Sam Sullivan	Chief of Staff Natalie Hojnacki	Director Lisa Santiago	Managing Director Arlene Shaw	* Investment Committee
Managing Director Aized Rabbani	Senior Associate Dean DeLonge	Associate Anish Patel	Managing Director Brett Ritterbeck	Executive Assistant Samira Antoine	Vice President Daniel Allen	** Strategic Partners
Zachary Lyman**	Senior Associate Noah Thaler	Data Analyst Maria Wharton	Assistant Controller Tiffany Ofonagoro	Assistant Khourni Young		1. Austin, TX
Vice President Chris Ottati	Associate Julie Bond					2. Chicago, IL
	Analyst Steven Tubman					3. Los Angeles, LA
						4. October Start Date

Principals

Origination
Professionals

Underwriting
Professionals

Risk
Professionals

Non-Investment
Professionals

Executive
Committee

Brightwood – SBIC Experience and Differentiation

- Brightwood has been one of the most active SBIC investors since initial license in 2011
- Approximately \$1 billion deployed to 62 companies
- Portfolio companies employing more than 25,000 employees
 - Strong job growth post Brightwood investment
- Nationwide footprint providing nationwide CRA credit
- Experienced in lending to under-represented borrowers through SSBIC
- Majority senior secured first lien loans - a market not traditionally served by SBICs
- Brightwood provides significant operating and other resources to its borrowers
- Significant value-add post investment through domain knowledge and industry relationships
- Mitigated J-Curve: Fees <50% of typical SBIC with yield typically starting <1 year post license
- 5% GP commitment providing strong alignment with LPs

Note: As of June 30, 2023

Industry Diversification

Brightwood targets a well diversified portfolio within its five industry verticals.



HEALTHCARE SERVICES

- Practice Management
- Medical Staffing
- Addiction Treatment
- At Home Care
- Hospice Services
- Contract Manufacturing
- Medical Equipment
- Medical Components
- Wellness
- Revenue Cycle Management



TECHNOLOGY & TELECOMMUNICATIONS

- Cable/ Broadcast
- Cyber Security
- Identity Protection/ Fraud Protection
- Wireless Services
- IT Services
- Information Services
- Infrastructure Services
- Data Center Equipment & Services
- Contract Manufacturing
- Enterprise Services



TRANSPORTATION & LOGISTICS

- Airport Services
- Medical Transportation
- Specialized Transportation
- Waste Management
- Environmental Services
- Defense Logistics
- Freight Transport
- Transport Containers
- Food Transportation



FRANCHISING

- Food & Beverage
- Fitness
- Home Care
- At Home Services
- Wireless Retail
- Airport Concessions
- Automotive Services
- HVAC



BUSINESS SERVICES

- Education Services
- Human Capital Management
- Specialty Manufacturing
- Professional Services
- Commercial Services
- Customer Acquisition Services
- Facilities Management

Note: Portfolio diversification does not ensure a profit or protect against loss.

Underserved Markets and Geographic Reach

National sourcing enables Brightwood to serve the broadest community of borrowers

62

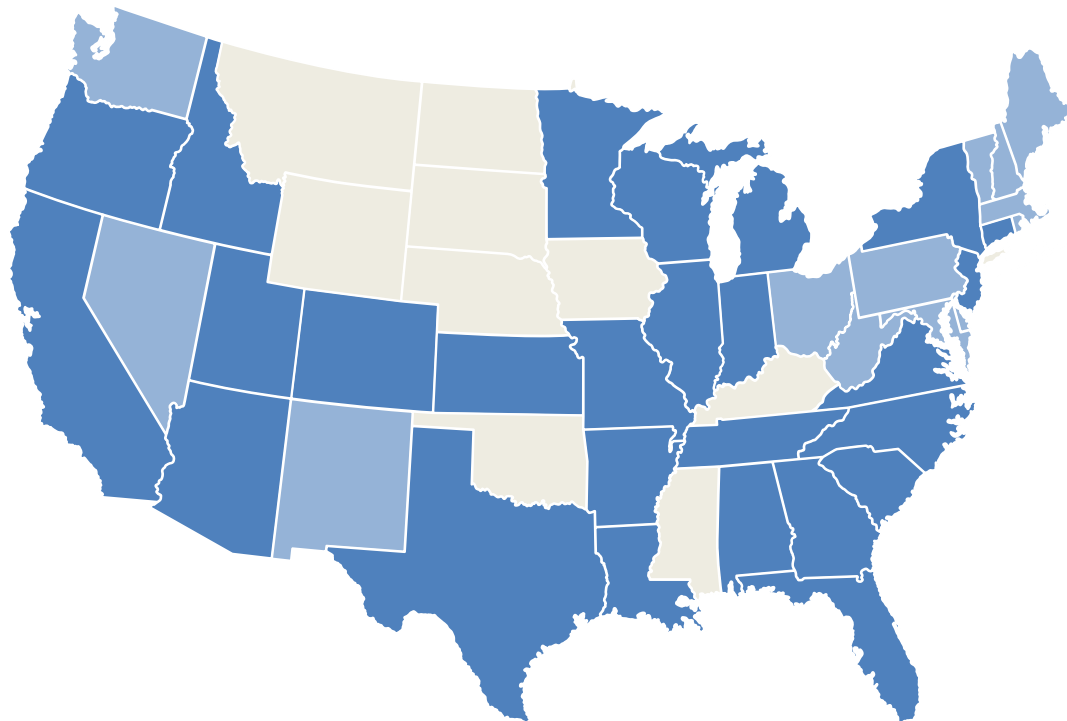
Portfolio Companies

27 states

Investments made in states
traditionally underserved including:
AL, AR, AZ, GA, ID, SC, WI, CO, MI, MO,
OR

~\$1 billion

Invested Capital



Note: As of June 30, 2023. Data represents investments made by all Brightwood SBIC Funds. There can be no assurance that SBIC III will achieve comparable results. In the map, states highlighted in dark blue are where SBIC portfolio companies are located. States highlighted in light blue are where non-SBIC portfolio companies are located.

SBIC III – Current Portfolio

\$82M

TOTAL CAPITAL RAISED

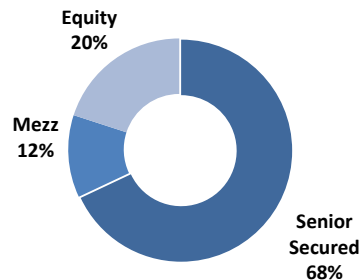
\$105M

INVESTED INTO 11 COMPANIES

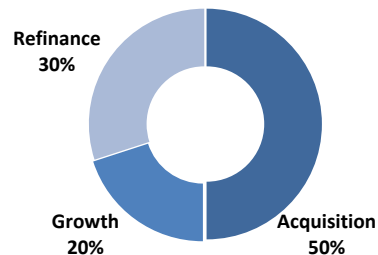
10

UNREALIZED PORTFOLIO COMPANIES

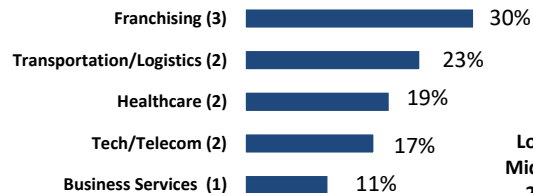
PORTFOLIO COMPOSITION



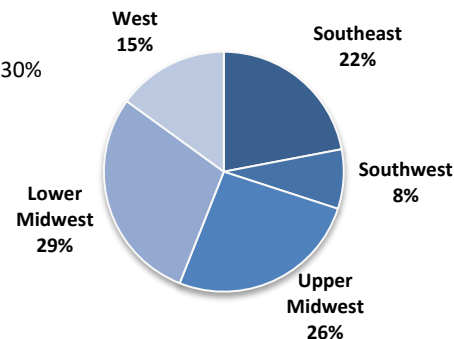
USE OF PROCEEDS



INDUSTRY VERTICAL



REGIONAL BREAKDOWN¹



68%

First Lien Loans

S+760_{bps}

Weighted Average
Spread (1st Lien)

2.9x

Weighted Average
Leverage At Close
(1st Lien)

46%

Weighted Average
Loan to Value
(1st Lien)

As of June 30, 2023. Past performance is not indicative of future results. Portfolio composition and related statistics are based on total invested capital since inception, inclusive.

Note: Statistics are for 1st lien only

1. Upper Midwest: Michigan, Wisconsin, Illinois; Lower Midwest: Kansas, Missouri

Brightwood Platform Florida Footprint

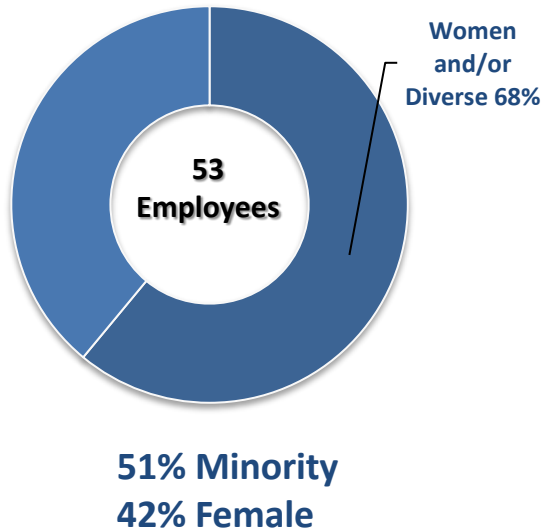
- Brightwood has invested in more than 20 Florida-headquartered companies

Portfolio Company	City
<u>SBIC III Florida Investments</u>	
Maritime Wireless Holdings	Miramar
Yardbird	Miami
<u>Brightwood Florida Footprint</u>	
Advantage Medical Electronics (AMC)	Coral Springs
Boca Home Care	Boca Raton
CA Holdings, Inc	Tampa
Cassidy Air Conditioning	Palm Beach
Checkers Restaurants	Tampa
Cybraics	Fort Lauderdale
Delphi Healthco	Fort Lauderdale
Derm Holdings	Boca Raton
Goldfield	Melbourne
INH Holdings	Orlando
MedPro (Management Health Systems, LLC)	Sunrise
North American Roofing	Tampa
Oasis Outsourcing Acquisition Company	West Palm Beach
Pharmalogic	Boca Raton
Restaurant Holdings Company	Miami, FL
ScribeAmerica	Ft. Lauderdale
Today's Dental Network	Sarasota
Valet Waste	Tampa
Veradata Holdings	Fort Myers

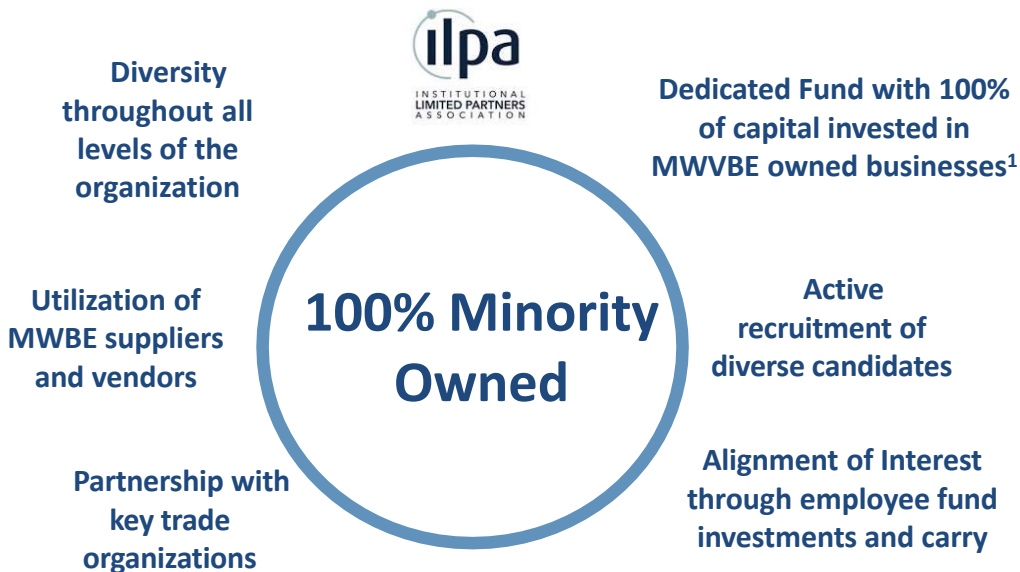
Brightwood: Diversity, Equity and Inclusion

A diverse-owned firm with deep-rooted DEI initiatives leading to meaningful impact on our culture, our people, our borrowers and, ultimately our investors.

Brightwood Diversity



Signatory to ILPA's Diversity in Action



ESG Standards



- As an early signatory (2014) to the United Nations, Principles for Responsible Investment, Brightwood's investment discipline was further strengthened with a formal policy based on UN PRI guidelines.
- In 2013, Brightwood closed on its SBIC II Fund which invested 100% in MWVBE owned and operated businesses.
- ESG analysis is conducted on all potential investments and part of the investment memo. ESG analysis is discussed during the presentation of the investment opportunity to Investment Committee.
- Brightwood has engaged an external ESG consultant.
- Whenever possible, Brightwood looks to assist borrowers in improving ESG standards.

Examples of ESG Initiatives

Environmental Considerations



Energy and water management
Waste management and recycling
Responsible sourcing
GHG emissions
Climate Change Impacts

Social Matters



Health and safety management
Employee diversity
Human rights and fair labor practices
Corporate Social Responsibility (CSR)
Community Outreach

Governance Policies



Employee code of conduct and ethics
Enterprise risk management
Anti-bribery and corruption
Political contributions
Disclosure and Transparency

Brightwood SBIC Fund Performance

FUND	VINTAGE ¹	CAPITAL INVESTED	# PORTFOLIO COMPANIES ² (ACTIVE/TOTAL)	CASH YIELD ³	GROSS IRR ⁴	NET IRR ⁵	NET TVPI ⁶	DPI ⁷	STATUS
TRADITIONAL SBICs									
SBIC III ⁸	2022	\$105	10 / 11	-	19.8%	16.0%	1.15x	-	Investing
SBIC I ⁹	2011	\$689	4 / 38	14.6%	16.3%	14.7%	2.32x	1.73x	Harvesting
Composite ¹⁰	-	\$794	14 / 49	14.4%	16.3%	14.7%	1.90x	1.11x	
IMPACT (ESG) SBIC									
SBIC II ¹¹	2013	\$203	3 / 13	5.3%	11.2%	8.3%	1.56x	1.10x	Harvesting
ALL SBIC									
Composite ¹²	-	\$997	17 / 62	12.2%	14.6%	12.9%	1.79x	1.11x	

Note: Fund performance data are as of June 30, 2023. SBIC III made its first distribution on April 6, 2023, and its second distribution on August 3, 2023. The most recent distribution had an annualized distribution rate of 10%. Past performance is not indicative of future results. Performance results are estimated, unaudited and subject to change. There can be no assurance that the Brightwood managed funds will achieve their investment objectives or avoid loss. Please refer to the "Performance Footnotes" and "Disclaimer" section of this presentation for above referenced footnotes and additional disclosure information, which are integral to this performance presentation.

Portfolio Objectives – SBIC III

65%

Senior Secured Debt

40-60%Loan to
Value**10-12%**

Average Yield on Debt Investments

35-50

Portfolio Companies

5 year

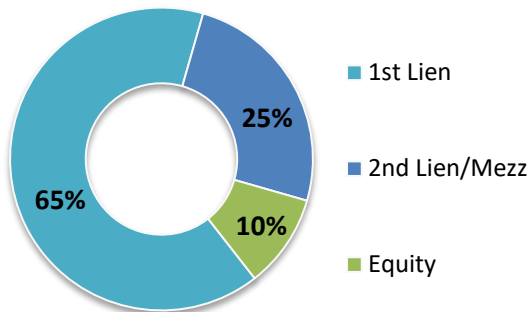
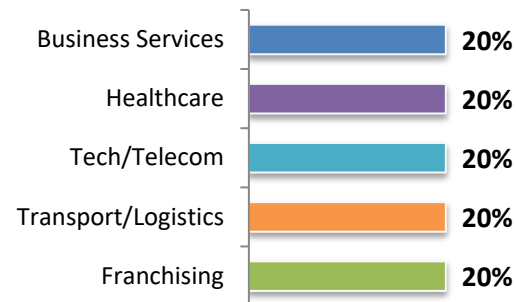
Average Maturity

>75%

Lead, Co-Lead or Sole Lender

\$5-25M

Portfolio Company EBITDA

SECURITY EXPOSURE**SECTOR EXPOSURE**

Note: There can be no assurance that SBIC III will achieve its portfolio objectives or that such portfolio objectives, if achieved, will result in profit. Investment allocation targets are subject to change. Please refer to the “Disclaimer” section of this presentation for projected returns assumptions and additional disclosures.

SBIC III Portfolio Summary

COMPANY	DATE	TYPE	HOLD SIZE (Mil.)	INTEREST RATE	REVENUE & EBITDA (Mil.)	Leverage & LTV @ Close	ROLE	HQ	INDUSTRY
Project A	Jan 2022	1 st Lien Revolver Preferred Equity	\$4.6 \$1.1 \$2.2	L+800bps	\$44.1 \$7.2	2.5x 44.9%	Lead	St James, MO	Business Services
Project B	Feb 2022	1 st Lien Preferred Equity	\$9.5 \$0.3	L+725bps	\$19.2 \$5.0	3.3x 69.4%	Sole	Dallas, TX	Franchising
Project C	Feb 2022	1 st Lien Preferred Equity	\$5.5 \$2.0	14.0%	\$18.1 \$4.2	3.3x 41.9%	Sole	New York, NY Dallas, TX	Franchising
Project D	Apr 2022	1 st Lien DDTL/Revolver Preferred Equity	\$2.8 \$1.8 \$0.4	S+650bps	\$24.3 \$7.5	3.9x 38.9%	Sole	Milwaukee, WI	Healthcare

As of June 30, 2023. Past performance is not indicative of future results. The "SBIC III Portfolio Summary" in this presentation reflects all investments made by SBIC III as of the date referenced herein. There can be no assurance that future investments will have similar structures or characteristics as the current portfolio of investments, or that any investments will be profitable.

SBIC III Portfolio Summary

COMPANY	DATE	TYPE	HOLD SIZE (Mil.)	INTEREST RATE	REVENUE & EBITDA (Mil.)	Leverage & LTV @ Close	ROLE	HQ	INDUSTRY
Project E	May 2022	1 st Lien Revolver	\$4.5 \$0.5	S+750 bps	\$32.4 \$11.4	2.6x 31.4%	Sole	Portland OR	Tech / Telecom
Project F	Jun 2022	1 st Lien Preferred Equity Common Equity	\$9.7 \$1.5 \$2.0	S+650 bps 12%	\$81.1 \$11.0	4.5x 70.5%	Lead	Glendale Heights, IL	Business Services
Project G	Jul 2022	1 st Lien	\$10.0	S+900 bps	\$34.9 \$5.2	1.9x 15.2%	Sole	Miami, FL	Franchising

As of June 30, 2023. Past performance is not indicative of future results. The "SBIC III Portfolio Summary" in this presentation reflects all investments made by SBIC III as of the date referenced herein. There can be no assurance that future investments will have similar structures or characteristics as the current portfolio of investments, or that any investments will be profitable.

SBIC III Portfolio Summary

COMPANY	DATE	TYPE	HOLD SIZE (Mil.)	INTEREST RATE	REVENUE & EBITDA (Mil.)	Leverage & LTV @ Close	ROLE	HQ	INDUSTRY
Project H	Oct 2022	1st Lien Preferred Equity	\$8.3 \$3.3	S+900 bps	\$92.2 \$20.3	1.2x 44.6%	Lead	Miramar, FL	Tech / Telecom
Project I	Oct 2022	Mezzanine	\$15.0	S+1,100 bps	\$71.0 \$28.6	6.6x 60.1%	Lead	Detroit, MI	Franchising
Project J	Mar 2023	1st Lien	\$16.0	S+650bps	\$62.0 \$15.0	4.3x 43.2%	Lead	Overland Park, KS	Healthcare
Project K	June 2023	Preferred Equity	\$10.0	8%	\$54.7 \$11.7	NA	Partic ipant	Chandler, AZ	Business Services

As of June 30, 2023. Past performance is not indicative of future results. The "SBIC III Portfolio Summary" in this presentation reflects all investments made by SBIC III as of the date referenced herein. There can be no assurance that future investments will have similar structures or characteristics as the current portfolio of investments, or that any investments will be profitable.

SBIC III – Key Terms

The Partnership	Brightwood Capital SBIC III, LP, a Delaware Limited Partnership (“SBIC III”)
General Partner	Brightwood Capital SBIC Managers III, LLC, a Delaware LLC (the “General Partner”)
Target Fund Size	\$275 million total fund size (\$100 million LP interests; \$175 million SBA debentures)
Leverage	Up to 2:1 debt to Limited Partner capital contributions; maximum \$175 million
GP Commitment	Minimum of 5.0% of fund equity
Fund Term	10 years
Investment Period	5 years
Management Fee	2.0% on committed equity during investment period / 2.0% on invested equity during harvest period; 0.5% per annum on drawn leverage
Preferred Return	6.5% per annum compounded
Carried Interest	20% subject to Preferred Return
Qualified Investors	Accredited Investor / Qualified Purchaser
Minimum investment	\$1 million (may be waived at the discretion of the General Partner)

Note: Summary of terms are as of September 1, 2023, and subject to change. Please refer to the SBIC III private placement memorandum for a complete description of the terms.



APPENDIX

INVESTMENT PERFORMANCE

Brightwood Fund Performance

FUND	VINTAGE ¹	CAPITAL INVESTED	# PORTFOLIO COMPANIES ² (ACTIVE/TOTAL)	CASH YIELD ³	GROSS IRR ⁴	NET IRR ⁵	NET TVPI ⁶	NET DPI ⁷	STATUS
Brightwood Levered Funds - (\$ in millions)									
Fund V ¹³	2022	\$868	51 / 51	-	19.4%	16.6%	1.21x	-	Investing
SBIC III ¹⁴	2022	\$105	10 / 11	10.0%	19.8%	16.0%	1.15x	-	Investing
Fund IV ¹⁵	2017	\$2,622	42 / 82	7.0%	9.5%	8.0%	1.33x	0.40x	Harvesting
Fund V Offshore ¹⁶	2022	\$16	10 / 10	-	NM	NM	1.02x	-	Investing
Fund IV Offshore ¹⁷	2017	\$1,476	40 / 82	6.5%	9.8%	8.1%	1.30x	0.24x	Investing
Fund III ¹⁸	2014	\$3,208	20 / 75	9.0%	7.8%	6.7%	1.41x	1.02x	Harvesting
SBIC II ¹⁹ ESG FUND	2013	\$203	3 / 13	5.3%	11.2%	8.3%	1.56x	1.10x	Harvesting
SBIC I ²⁰	2011	\$689	4 / 38	14.6%	16.3%	14.7%	2.32x	1.73x	Harvesting

Note: Fund performance data are as of June 30, 2023. SBIC III made its first distribution on April 6, 2023, and its second distribution on August 3, 2023. The most recent distribution had an annualized distribution rate of 10%. Past performance is not indicative of future results. Performance results are estimated, unaudited and subject to change. There can be no assurance that the Brightwood managed funds will achieve their investment objectives or avoid loss. Please refer to the "Footnotes and Disclaimers" section of this presentation for the above referenced footnotes and additional disclosure information, which are integral to this performance presentation.

Brightwood Fund Performance

FUND	VINTAGE ¹	CAPITAL INVESTED	# PORTFOLIO COMPANIES ² (ACTIVE/TOTAL)	CASH YIELD ³	GROSS IRR ⁴	NET IRR ⁵	NET TVPI ⁶	DPI ⁷	STATUS
Brightwood Unlevered Funds - (\$ in millions)									
Fund V-U ²¹	2021	\$54	21 / 22	-	12.5%	11.0%	1.18x	-	Investing
FUND IV-U Offshore ²²	2018	\$460	52 / 100	4.0%	7.6%	6.5%	1.24x	0.12x	Harvesting
Fund IV-U ²³	2017	\$110	33 / 64	5.5%	6.9%	5.9%	1.25x	0.24x	Harvesting
Fund III-U ²⁴	2014	\$216	19 / 75	5.7%	6.5%	5.5%	1.33x	0.89x	Harvesting
SMA 2 ²⁵	2019	\$62	0 / 15	6.4%	6.4%	6.4%	1.07x	-	Exited
SMA 1 ²⁶	2017	\$144	25 / 53	5.6%	5.3%	5.2%	1.21x	0.67x	Harvesting

Note: Fund performance data are as of June 30, 2023, except SMA 2 which is as of December 31, 2020. Past performance is not indicative of future results. Performance results are estimated, unaudited and subject to change. There can be no assurance that the Brightwood managed funds will achieve their investment objectives or avoid loss. Please refer to the "Footnotes and Disclaimers" section of this presentation for the above referenced footnotes and additional disclosure information, which are integral to this performance presentation.

Sourcing Capabilities

Brightwood brings industry-specialist perspectives to the sourcing and diligence process.

ORIGINATION CAPABILITY

23 investment professionals dedicated to origination and underwriting¹

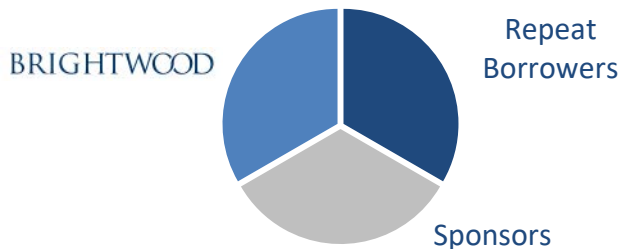
- Senior Brightwood resources with deep industry knowledge and networks dedicated to origination
- Partner with middle market companies to structure tailored financing solutions that meet their needs
- Extensive sourcing networks developed over many decades and many transactions

INDUSRTY AND MID-MARKET FOCUS

Domain knowledge a key asset in origination and diligence of portfolio companies

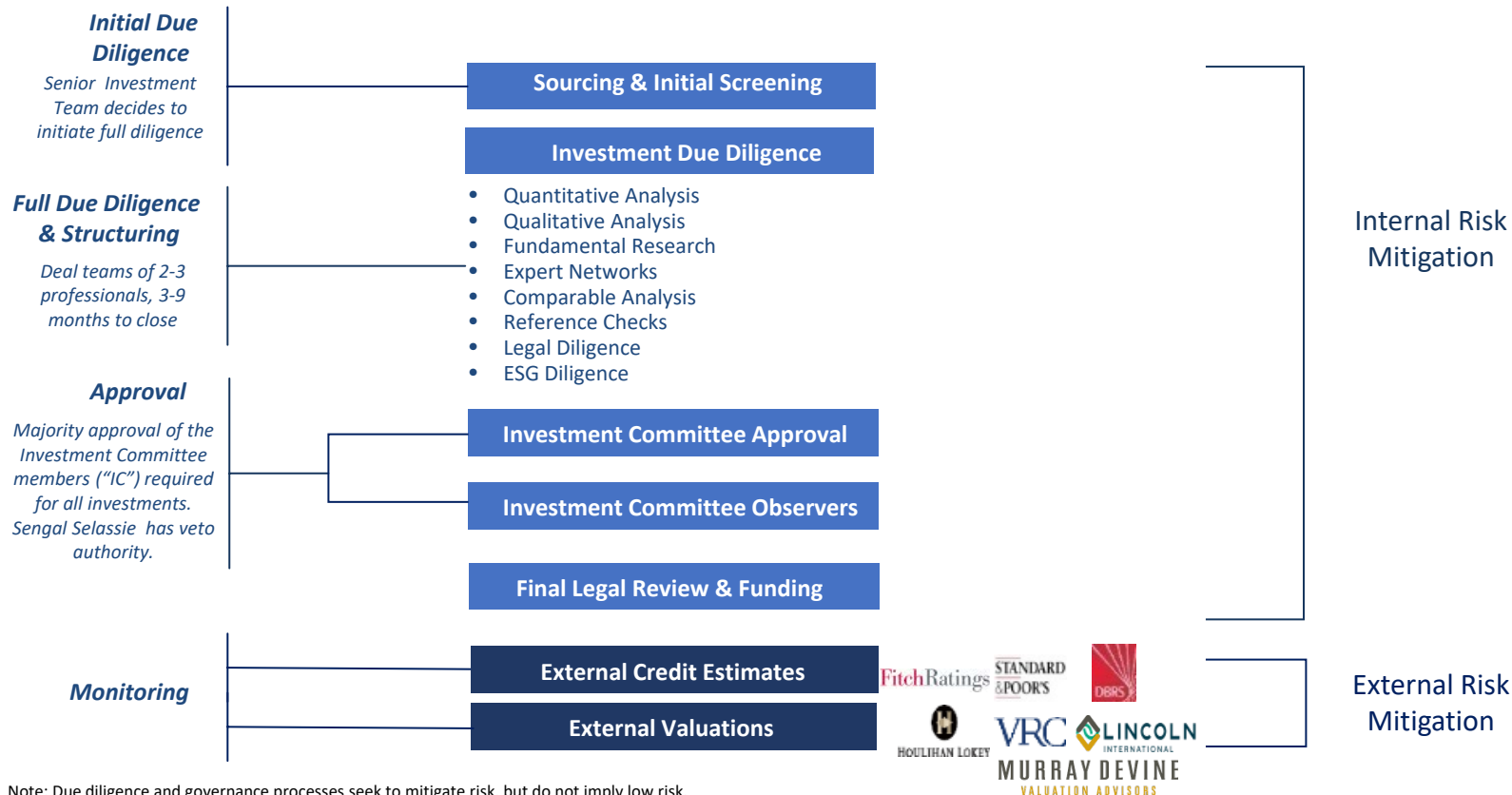
- Invaluable insight throughout the due diligence process with sector-specialist corporate experience
- Domain knowledge provides competitive advantage during the origination and underwriting process
- Network advisors give ability to leverage operational expertise and provide managerial assistance

~70% OF ALL TRANSACTIONS ARE PROPRIETARY



1. Includes Strategic Partners.

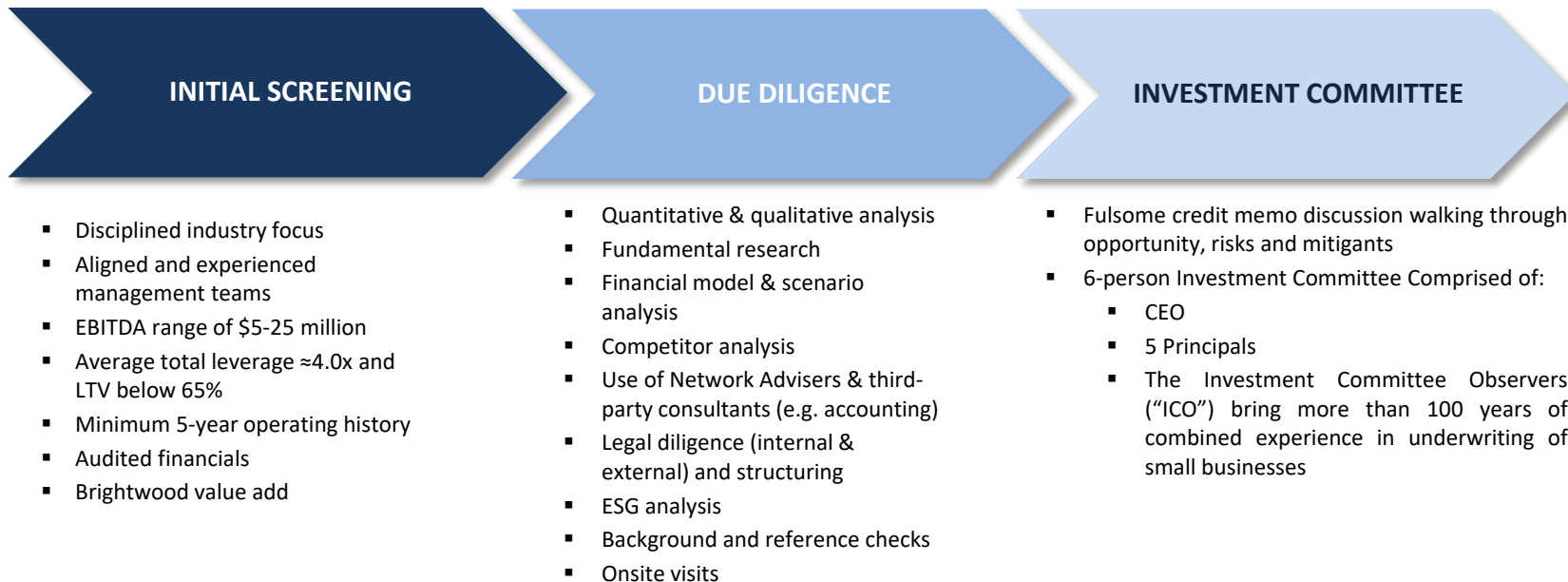
Investment Process



Note: Due diligence and governance processes seek to mitigate risk, but do not imply low risk.

Investment Process

Each investment is diligenced and reviewed thoroughly by multiple parties prior to approval.



Note: There can be no guarantee that Brightwood will successfully implement its investment process. Due diligence and governance processes seek to mitigate risk, but do not imply low risk.

Transparency on Investments

Brightwood provides transparency on investments and detailed portfolio reporting:

- All investments marked to market quarterly by Brightwood's Valuation Committee based on input and reports from third party valuation firms
 - Third party valuation firms engaged are: Houlihan Lokey, Valuation Research Corporation, Murray Devine and Lincoln International
- External credit estimates of all new investments completed by Fitch Ratings, S&P or DBRS, updated annually
- Follow ILPA private equity reporting guidelines and GIPS compliant

Risk & Portfolio Management

BRIGHTWOOD RISK MANAGEMENT PROCESS									
Checks & Balances	PORTFOLIO MANAGEMENT	<ul style="list-style-type: none">Daily management and hands-on approach with watch list assetsComprehensive process performed by the Risk Team, which includes active monitoring of portfolio companies with formal quarterly, annual reviews and annual industry reviews to provide insight on trendsIn-house restructuring and workout capabilitiesSuccessful outcomes for many challenged creditsThe Risk Team is separate and distinct from origination professionals, providing independence and objectivity							
	QUARTERLY VALUATION	<ul style="list-style-type: none">Mark-to-market assessment of positions conducted each quarterThird party asset pricing using Valuation Research Corporation, Houlihan Lokey, Lincoln International and Murray DevineProcess is overseen by the Brightwood Valuation Committee (comprised of 4 members, chaired by Chief Credit Officer)							
	RATINGS	<ul style="list-style-type: none">Independent credit estimate from Fitch Ratings, S&P or DBRS obtained for each investment as it enters the portfolio, updated annuallyBrightwood employs an investment risk rating system to characterize and monitor each investmentInternal Risk Ratings of 1 -10 are continuously maintained							
INTERNAL RISK RATING SCALE									
1	2	3	4	5	6	7	8	9	10
Superior	High	Low Risk	Stable Risk	Management Notice	Low Maintenance	Medium Maintenance	High Maintenance	Possible Loss	Probable Loss
Performing						Watch List / Active Management			

Note: Risk management processes seek to mitigate risk but do not imply low risk.

Alignment of Interest

- More than \$35 million committed to SBIC funds by Brightwood employees and affiliates
- Many senior employees, across all functions, are personal investors in Brightwood funds
- Focused strategy allows tight alignment of organization structure and incentives to promote attainment of set goals
- Established ESG standards and Diversity, Equity and Inclusion practices

Note: As of September 1, 2023. Brightwood employees and affiliates are subject to terms that differ from unaffiliated investors, including terms related to management fees and carried interest.



APPENDIX

TEAM BIOGRAPHIES

Brightwood Team Biographies – Principals

SENGAL SELASSIE CEO & MANAGING PARTNER

Sengal Selassie is CEO and Managing Partner of Brightwood. Mr. Selassie is the Founder of Brightwood and has been involved in all phases of the firm's development since its founding in March 2010. He serves on the Investment Committee and Valuation Committee of all Brightwood Managed Funds. Prior to forming Brightwood, Mr. Selassie led a spinout from SG Capital Partners LLC ("SG Capital"), co-founding Cowen Capital Partners, LLC ("Cowen Capital"), where he served as Managing Partner from 2006 to 2009. Cowen Capital went on to form Trinity Investors. Mr. Selassie joined Cowen Capital from SG Capital, Cowen Capital's predecessor fund where he worked from 1998 through 2006. At SG Capital he was a Managing Director and served as group head starting in 2002. While at Cowen Capital and SG Capital, Mr. Selassie made more than 25 investments in 11 portfolio companies. Prior to SG Capital, Mr. Selassie worked in the Mergers & Acquisitions Group at Morgan Stanley where he helped media and telecommunications companies execute strategic transactions from 1996 to 1998. He began his career in the Corporate Finance Group of the Investment Banking Division of Goldman Sachs in 1990. He is a member of the New York and Connecticut Bar Associations. Mr. Selassie earned his M.B.A. with distinction and J.D. cum laude from Harvard University. He has an A.B. in Economics magna cum laude from Harvard College.

SCOTT PORTER MANAGING DIRECTOR ORIGINATION

Prior to joining Brightwood, Mr. Porter was a Partner at Uni-World Capital, a lower-middle market buyout fund, where he spent over five years sourcing, executing and managing private equity investments. Prior to Uni-World, Mr. Porter worked with Brightwood co-Founder, Sengal Selassie, as a Partner at Cowen Capital Partners, LLC, the private equity affiliate of Cowen Group, Inc. ("Cowen"), where he spent nine years in a similar capacity to his role at Uni-World. While at Cowen, Mr. Porter was instrumental in assisting the company in a number of business development activities that included the company's spin-out from Société Générale S.A. and subsequent IPO, the creation of a \$500 million healthcare-focused private equity fund and the acquisition of an Asian boutique investment bank. Mr. Porter started his career working in Chase Securities High Yield Corporate Finance Group, where he executed over \$3.5 billion in lead managed and \$7.0 billion in co-managed transactions in the media, telecommunication, healthcare, chemical, consumer products, manufacturing and service industries. Mr. Porter earned his B.A., magna cum laude, from SUNY Binghamton.

KUNAL SHAH MANAGING DIRECTOR ORIGINATION

Mr. Shah is a member of the Origination Team based in New York. He also serves on the Brightwood Funds' Investment Committees. Prior to joining Brightwood in 2014, Mr. Shah was an investment professional and spent six years at Solar Capital, a credit-focused investment firm, where he was responsible for evaluating, executing and managing of senior secured and other loans to US middle market companies. Prior to joining Solar Capital, he was an Analyst in the Leveraged Finance Group at Merrill Lynch, where we worked on the diligence, structuring and underwriting number of debt financings. Mr. Shah earned his B.S. from the University of Southern California.

COLIN KEENAN MANAGING DIRECTOR ORIGINATION

Prior to joining Brightwood, Mr. Keenan was a Vice President of Lazard Freres' restructuring group, focusing on the execution of restructuring, distressed M&A, and rescue financing transactions in the U.S. and internationally. Previously, Mr. Keenan was with AlixPartners in turnaround and restructuring services, providing financial and operational assistance to companies and their stakeholders. Earlier in his career, Mr. Keenan served as a Captain in the U.S. Marine Corps. Mr. Keenan earned his M.B.A. from Columbia University and his B.S. in Economics from the U.S. Naval Academy.

Brightwood Team Biographies – Principals

MICHAEL NOVOSELLER
STRATEGIC PARTNER
ORIGINATION

Mr. Novoseller is a Strategic Partner of Brightwood. Mr. Novoseller's responsibilities at Brightwood include originating and executing portfolio investments and various other functions as Brightwood may require. Mr. Novoseller is an investment professional with more than 20 years of middle market buy-side credit and private equity experience. From 2015 to 2018, Mr. Novoseller was Managing Director of Arrowmark Partners ("Arrowmark"), where he co-led Arrowmark Specialty Finance, the middle market direct lending strategy for Arrowmark. Mr. Novoseller opened Arrowmark's New York office and was responsible for all aspects of the direct lending business including fundraising, sourcing investments, leading investment execution including serving on the Investment Committee, syndications, and portfolio management. Prior to joining Arrowmark, Mr. Novoseller was a Managing Director of Brightwood, where he co-led the investment team. Mr. Novoseller was Brightwood's first senior investment team hire, tasked with building sourcing and execution functions, training, and overseeing investment staff, and participating in fundraising initiatives. At Brightwood, Mr. Novoseller completed 22 loans to 15 companies. Prior to joining Brightwood, Mr. Novoseller was an investment professional from 2007 to 2011 at Stone Tower Capital ("Stone Tower"), which was acquired by Apollo Global Management, and he led Stone Tower's middle market direct lending strategy. Mr. Novoseller's role at Stone Tower expanded to include identification, analysis, and recommendation of distressed and event-driven large cap loans and high yield bond investments for Stone Tower's hedge funds and CLOs. Mr. Novoseller was a Principal at Equinox Capital from 2004 to 2007 and the Co-Founder and Principal of Porticoes Investment Management in 2004. Mr. Novoseller started his career at Indosuez Capital in 1998 as an Associate & Financial Analyst and was promoted to Vice President in 2001, where he was a member of the Merchant Banking team, which invested and managed a \$650 million portfolio of senior loans, mezzanine investments and private equity investments. Mr. Novoseller graduated from The Wharton School of Pennsylvania.

BETH STEINBERG
STRATEGIC PARTNER
ORIGINATION

Ms. Steinberg is a Strategic Partner of Brightwood. Ms. Steinberg's responsibilities at Brightwood include originating and executing portfolio investments and various other functions as Brightwood may require. Ms. Steinberg has extensive experience as a private investor with a focus on consumer branded opportunities and alternative investments. Ms. Steinberg was an independent director of Asset Vantage between 2014 and 2015 and Managing Director of Wesley Capital Management ("Wesley"), a family office/hedge fund between 2013 and 2015. In her role as Managing Director of Wesley, Ms. Steinberg sourced and developed real asset and associated private equity transactions, led all capital raising efforts and consulted on organizational structure and operations. Prior to joining Wesley, Ms. Steinberg was the Chief Operating Officer, Chief Compliance Officer and Director of Investor Relations at MTS Health Investors ("MTS"), a private equity arm of a healthcare-focused merchant bank, with over \$350 million of assets under management. Ms. Steinberg was the first Chief Operating Officer and Chief Compliance Officer of MTS and institutionalized operational structures and processes ranging from creating general partner agreements to registering the firm with the U.S. Securities and Exchange Commission. Prior to joining MTS, Ms. Steinberg was a Principal at Financial and Business Development Consultant between 2008 and 2010 and an Associate at Financo, a boutique investment bank focused on the consumer and retail sectors, between 2007 and 2008. Ms. Steinberg started her career at Lehman Brothers as an analyst in their investment banking, real estate group in 2004. Ms. Steinberg is a graduate of Barnard College, Columbia University.

Brightwood Team Biographies – Other Professionals

ERIC PRATT
CHIEF CREDIT OFFICER

Eric Pratt is Chief Credit Officer of Brightwood. Mr. Pratt also serves on the Executive Committee, Investment Committee, and Valuation Committee of Brightwood. Prior to joining Brightwood, Mr. Pratt established the Credit Portfolio Risk function at Wells Fargo's Corporate & Investment Bank where he served as the Global Head of Credit Portfolio and instituted numerous advanced analytics and portfolio surveillance capabilities to bolster the bank's risk controls from 2021 – 2023. Prior to Wells Fargo, Mr. Pratt was dual-hatted as the Deputy Chief Risk Officer and Chief Credit Officer for the Americas at Mizuho Financial Group where he set the credit strategy and framework while overseeing all aspects of credit risk including lending, derivatives hedging and off-balance sheet financing transactions. Prior to Wells Fargo, Mr. Pratt held various roles of increasing seniority at JPMorgan and Deutsche Bank spanning Corporate Banking, Leveraged & Structured Finance Credit and Credit Portfolio Management.

In addition to his banking experience, Mr. Pratt has served on the boards of various not-for-profit institutions including the International Association of Credit Portfolio Managers (IACPM), the Vision of Hope Community Development Corporation and Court Appointed Special Advocates (CASA) for Children of Essex County, NJ.

Mr. Pratt earned dual B.S. degrees in Business Logistics and International Business from the Pennsylvania State University and a MBA in Finance & Accounting from Georgetown University.

RUSSELL ZOMBACK
CHIEF FINANCIAL OFFICER

Russell Zomback is the Chief Financial Officer of Brightwood and a member of the Executive Committee. Prior to joining Brightwood in 2011, Mr. Zomback was the Executive Vice President of Finance at Golub Capital, a lower middle market lender with more than \$45 billion of assets under management. Over 12 years at Golub, Mr. Zomback oversaw three SBIC partnerships and several other investment partnerships and oversaw the growth in AUM from \$250 million to \$4 billion. Prior to Golub, Mr. Zomback was with Goldstein Golub Kessler as an audit manager in the financial services group. Mr. Zomback earned a B.S. in Accounting from S.U.N.Y. Binghamton.

Brightwood Team Biographies – Other Professionals

DARILYN OLIDGE, ESQ
GENERAL COUNSEL & CHIEF
COMPLIANCE OFFICER

Darilyn Olidge is General Counsel and Chief Compliance Officer of Brightwood and a member of the Executive Committee. Prior to joining Brightwood, Ms. Olidge was a Managing Director in the General Counsel Division of Credit Suisse (“GCD”), serving as Lead Advisory Counsel to the Prime Services Group, Co-Manager of GCD’s Center of Excellence Documentation Team and a member of the GC Americas Management Operating Committee. She joined Credit Suisse from Morgan Stanley where she last served as Executive Director, advising on various legal and regulatory matters in its fixed income and institutional equities businesses. Prior to joining Morgan Stanley, she was an Associate at Cravath, Swaine & Moore in New York and clerked for the late Hon. Constance Baker Motley in the Southern District of New York. She began her career as a Certified Public Accountant in the Tax Division of Arthur Anderson. Ms. Olidge earned her B.B.A. degree in Accounting from Loyola University of New Orleans and her J.D. from New York University School of Law, where she was a member of the Law Review and is currently a Trustee. Ms. Olidge serves on the Board of Directors of Communities in Schools.

JENNIFER PATRICKAKOS
MANAGING DIRECTOR
HEAD OF LOAN OPERATIONS

Jennifer Patrickakos is a Managing Director and Head of Loan Operations. Ms. Patrickakos is responsible for implementing and maintaining infrastructure across the Brightwood platform with oversight of agency and leverage facility servicing, deal closings, cash monitoring, portfolio monitoring, MIS reporting and deal compliance. Prior to Brightwood, Ms. Patrickakos was the Global Head of Operations at CVC Credit Partners where she was responsible for all non-investment related aspects of the business with teams in New York and London. At CVC, Ms. Patrickakos helped grow the business to \$15 billion in AUM over her 10 years at the firm. Prior to CVC, Ms. Patrickakos held various Loan Sales and Trading roles at Goldman Sachs, DLJ and Citibank. Ms. Patrickakos graduated from Providence College with a B.A. in Political Science.



APPENDIX

PERFORMANCE FOOTNOTES AND DISCLAIMER

Performance Footnotes

1. “Vintage” reflects the year in which the fund had its first full year of operation or, in the case of the CLO, the year of the effective date.
2. “# of Portfolio Companies” reflects the number of active portfolio companies and the total number of portfolio companies over the life of the fund. Presented as active/total.
3. “Cash Yield” is calculated by taking by date all contributed capital and distributions with an ending value equal to the net contributed capital of the respective fund.
4. “Gross IRR” reflects the aggregate, annual, compound, internal rate of return on investments, gross of fees and expenses and adjusts for Brightwood’s netting of management fee offsets in Funds II, III and IV. Where applicable, Gross IRR reflects the use of leverage from subscription lines of credit, which may result in a higher Net IRR than otherwise would be reported if such leverage was not used. IRRs for funds that are not fully realized include assumptions that the asset could be sold at current value or that full payments would be made on the instrument held.
5. “Net IRR” reflects the aggregate, annual, compound, internal rate of return on investments, net of fees and expenses. Where applicable, Net IRR reflects the use of leverage from subscription lines of credit, which may result in a higher Net IRR than otherwise would be reported if such leverage was not used.
6. “Net TVPI” reflects the ratio of the current value of remaining investments in the fund, plus the total value of all distributions to date, relative to the total amount of capital paid into the fund to date. Where applicable, Net TVPI reflects the use of leverage from subscription lines of credit.
7. “DPI” reflects the amount of capital returned to investors divided by contributions to the fund. DPI includes distribution payments made in Q1 2022, where applicable.
8. “SBIC III” refers to Brightwood Capital SBIC III, LP.
9. “SBIC I” refers to Brightwood Capital SBIC I, LP.
10. “Non-SSBIC Composite” refers to a composite of SBIC I and SBIC III and does not reflect the investment experience of any individual fund or investor. The Composite is provided for illustrative purposes only and should not be relied upon when making an investment decision.
11. “SBIC II” refers to Brightwood Capital SBIC II, LP.
12. “Composite” refers to a composite of SBIC I, SBIC II and SBIC III, and does not reflect the investment experience of any individual fund or investor. The Composite is provided for illustrative purposes only and should not be relied upon when making an investment decision.
13. “Fund V” refers to Brightwood Capital Fund V, LP. The performance of Fund V excludes investments held in BCOF Capital V, LP (“BCOF V”), which is 99.8% owned by Fund V. The investment strategy for Fund V includes the use of leverage.
14. “SBIC III” refers to Brightwood Capital SBIC III, LP.

Performance Footnotes

15. “Fund IV” refers to Brightwood Capital Fund IV, LP. The performance of Fund IV includes the performance of investments indirectly held through a financing subsidiary, BCOF Capital, LP (“BCOF”), which is 99.8% owned by Fund IV. The investment strategy for Fund IV includes the use of leverage.

16. “Fund V Offshore” refers to Brightwood Capital Offshore Feeder Fund V, LP. Fund V Offshore is a feeder fund that invests in Brightwood Capital Offshore Fund V, LP (“Fund V Master Fund”). Capital invested and number of portfolio companies reflect data for Fund V Master Fund. The investment strategy for Fund V Master Fund includes the use of leverage. Performance metrics for Fund V Offshore are currently deemed not material (“NM”) due to the limited amount of capital invested and limited number of portfolio companies.

17. “Fund IV Offshore” refers to Brightwood Capital Offshore Feeder Fund IV, LP. Fund IV Offshore is a feeder fund in a master-feeder structure that consists of two feeder funds, Fund IV Offshore and Brightwood Capital Offshore Feeder Fund IV (E), LP (“Offshore Fund IV (E)”) and together with Fund IV Offshore, the “Fund IV Feeder Funds”), that invest substantially all their assets in Brightwood Capital Offshore Fund IV, LP (the “Fund IV Master Fund”). Investors access the Fund IV Master Fund through the Fund IV Feeder Funds. The investment strategy for the Fund IV Master Fund includes the use of leverage. There is no material difference between the performance of Fund IV Offshore and Offshore Fund IV (E).

18. “Fund III” refers to Brightwood Capital Fund III, LP. Fund III is a feeder fund that invests in Brightwood Capital Fund III Holdings, LP (“Fund III Holdings”). The investment strategy for Fund III Holdings includes the use of leverage.

19. “SBIC II” refers to Brightwood Capital SBIC II, LP.

20. “SBIC I” refers to Brightwood Capital SBIC I, LP.

21. “Fund V-U” refers to Brightwood Capital Fund V-U, LP. Fund V-U is a parallel investment vehicle to Brightwood Capital Fund V, LP but does not utilize leverage.

22. “Fund IV-U Offshore” refers to Brightwood Capital Offshore Feeder Fund IV-U, LP. Fund IV-U Offshore is a feeder fund that invests in Brightwood Capital Offshore Fund IV-U, LP (“Fund IV-U Master Fund”). Fund IV-U Master Fund is a parallel investment vehicle to Brightwood Capital Offshore Fund IV, LP, but does not utilize leverage.

23. “Fund IV-U” refers to Brightwood Capital Fund IV-U, LP. Fund IV-U is a parallel investment vehicle to Brightwood Capital Fund IV, LP but does not utilize leverage.

24. “Fund III-U” refers to Brightwood Capital Fund III-U, LP. Fund III-U is a parallel investment vehicle to Brightwood Capital Fund III Holdings, LP but does not utilize leverage.

25. “SMA 2” refers to a pooled investment vehicle formed for the exclusive benefit of a third-party managed private investment fund with a limited number of institutional investors who are public pension plans. Performance metrics for SMA 2 are as of December 31, 2020. Note that the advisory agreement between Brightwood and SMA 2 terminated in March 2021.

26. “SMA 1” refers to a pooled investment vehicle formed for the exclusive benefit of a limited number of institutional investors who are affiliated with one another.

Disclaimer

This presentation (“Presentation”) is being furnished to you on a confidential basis to provide summary information about Brightwood Capital Advisors, LLC (“Brightwood”) and/or an investment fund managed by Brightwood (each, a “Fund” and collectively, the “Funds”), and may not be reproduced or used for any other purpose. Your acceptance of this Presentation constitutes your agreement to: (i) keep confidential all information contained in this Presentation, as well as any information derived by you from the information contained in this Presentation (collectively, “Confidential Information”), and not disclose any such Confidential Information to any other person; (ii) not use any of the Confidential Information for any purpose other than to assess a potential investment in a Fund; (iii) not use the Confidential Information for purposes of trading any security; and (iv) not reproduce or redistribute this Presentation, in whole or in part, without the prior written consent of Brightwood.

This Presentation does not constitute an offer to sell or a solicitation of an offer to buy an interest in any Fund. An offering of interests in a Fund will only be made pursuant to the confidential private placement memorandum (as amended or supplemented from time to time, the “Offering Memorandum”) and related subscription documents, which will be furnished to eligible investors on a confidential basis at their request for their consideration in connection with an offering of interests in such Fund. This Presentation will only be made available to persons or entities who are “accredited investors” under the Securities Act of 1933, as amended. The information contained in this Presentation will be superseded by, and is qualified in its entirety by, reference to the Offering Memorandum for the relevant Fund (which contains additional information about the investment objective, terms and conditions of an investment in the relevant Fund and also contains tax information and risk disclosures that are important to any investment decision regarding such Fund), the agreement of limited partnership (or similar governing document) of relevant Fund, as may be amended and/or modified from time to time, and the subscription documents related thereto. This Presentation does not constitute a part of the Offering Memorandum. Any indication of interest from prospective investors in response to this Presentation involves no obligation or commitment of any kind. No person has been authorized to make any statement concerning any Fund other than as set forth in the Offering Memorandum and any such statements, if made, may not be relied upon. The information contained in this Presentation is provided for informational and discussion purposes only and is not and may not be relied on in any manner as legal, tax, or investment advice. Prospective investors should make their own investigations and evaluations of the information contained herein and should consult their own attorneys, business advisors and tax advisors as to legal, business, tax and related matters concerning the information contained herein.

In considering any performance data contained herein, prospective investors should bear in mind that past or targeted performance is not indicative of future results and there can be no assurance that trends will continue for the Funds or that future funds or accounts managed by Brightwood will achieve comparable results or that target returns will be met. Nothing contained herein is deemed and should not be construed as a prediction or projection of future performance of any Fund.

For the period of March 5, 2010, to October 29, 2020, Brightwood was co-managed by Sengal Selassie and Damien Dwin. On October 30, 2020, Mr. Selassie purchased Mr. Dwin’s interest in Brightwood. As a result, Mr. Selassie became the sole owner of Brightwood.

An investment in the Funds has not been recommended or approved by any U.S. federal or state or any non-U.S. securities commission or regulatory authority. Furthermore, the foregoing authorities have not passed upon the accuracy or determined the adequacy of this Presentation. The distribution of this Presentation in certain jurisdictions may be restricted by law. This Presentation is only directed at persons to whom it may be lawfully distributed, and any investment activity to which this Presentation relates will only be available to such persons. It is the responsibility of any potential investor to satisfy itself as to the full compliance with applicable laws and regulations of any relevant jurisdiction, including obtaining any governmental or other consent and observing any other formality prescribed in such jurisdiction.